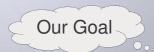
## Integrating motivational techniques in gamification systems for behaviour change

Lusilla P, Castellano-Tejedor C, Helf C, Zwickl P, Hlavacs H, Haukkala A & Ravaja N



Preventive Care Infrastructure based On Ubiquitous Sensing



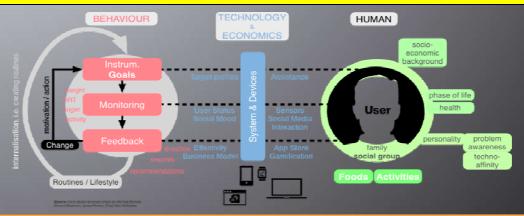
Increasing motivation via the concepts of gamification & motivational interviewing



## **OVERALL DESCRIPTION**

PRECIOUS will develop a preventive healthcare system comprised of three components:

- 1) transparent sensors to monitor health indicators; especially food intake, physical activity, sleep and stress; 2) representation of the user by virtual individual models, which infer health risks and suggest behavioural changes;
- 3) use of gamification and motivational interviewing (MI) principles to change user habits towards healthier behaviours



## **MI PRINCIPLES ADAPTED INTO A GAMIFICATION SYSTEM**

Computer games and MI share the ability to place the individual at the centre of the action. The 4 basic processes of MI to be implemented into a gamified system are: 1) engaging, 2) establishing personalized goals (focusing), 3) evoking the own user resources (self-control & mastery) and 4) planning specific step-by-step actions.

## **KEY POINTS**

MI implemented in PRECIOUS system will:

- 1. Evoke intrinsic motivation by fostering autonomy, self-confidence and curiosity in the user
  - 2. Provide instant tailored feedback and allow social relatedness
- 3. Offer a balanced combination of unexpected rewards, praise on effort and fun that will actuate all along the whole user experience



Campden BRI **EuroFIR** 









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